

Teamwork

Positive Attitude

Action

Knowledge



Success Story >>

PROMOTING CONTINUOUS IMPROVEMENT
WITH THE TIP OF THE MONTH PROGRAMME

WALK THE EXTRA MILE



SAUDI ARABIA'S LEADING PRINTING AND PACKAGING COMPANY

The client is a major industrial entity specialized in providing technical solutions for the packing and packaging industries for more than 30 years. The company has also strategically diversified into the education industry, specializing in curriculum development and e-learning. The main four business units are Paper & Board, Liquid Packaging, Plastic and Education.



OTHER HIGHLIGHTS ARE:

- 23 companies, 18 factories, 16 sales offices
- Product Distribution in 70+ countries
- Consistent 20% Year on Year Growth
- Annual Sales Turnover of 1 billion USD
- ISO Certification across all sectors
- 5000+ employees

WORKING WITH INITIATIVE AND PRO-ACTIVENESS

"People who end up with the good jobs are the proactive ones who are solutions to problems, not problems themselves, who seize the initiative to do whatever is necessary to get the job done"

-Stephen Covey

A GENUINE DESIRE TO HELP CUSTOMERS AND ADD VALUE

When clients are using the Infor ERP system for a long time, they already have most of the support that they need to fulfil their day to day needs. So, I thought of presenting something that was never expected and at the same time would add significant value towards increasing their productivity. This led to the creation of the TIP of the MONTH initiative. The agenda for this program was very simple.

1. Demonstrate and highlight the benefits, easiness and advantages of system features that were currently not in use.
2. Determine the value add by first implementing in a small way and then extending to other functions based on the client's agreement and needs.

**THE DIFFERENCE
BETWEEN HELPING
AND SELLING IS
JUST 2 LETTERS**

Sr. ERP Consultant,
Godrej Infotech Limited.

TIP OF THE MONTH 1

SESSION LABELLING

Easy Session Identification with Color and Text Coding

THE PROBLEM:

The end user typically works on as many as 17 to 18 sessions of various companies simultaneously on the server. With so much multitasking, the possibility of human error is very high and often incorrect data entry can happen due to confusion between test and live environments.

THE SOLUTION:

A standard ERP LN feature allows for highlighting sessions with user defined titles and colours. As a result, the end user can clearly differentiate between multiple sessions, leading to data accuracy and operational efficiency.

Before: No highlighting on the items - general window

Item	Item Type	Item Group	Unit	Product Type	Search Key 1	Search Key 1
TEST001	Purchased	203	KG		TEST001	TEST001
TEST002	Purchased	203	KG		TEST002	TEST002
TEST010	Purchased	203	KG		TEST010	TEST010
TEST1	Purchased	199	KG		TEST	TEST1
TEST1001	Purchased	197	KG		TEST FOR AVG PUR	TEST1001
TEST_7000-EFLU-80940S10007-S100	Manufactured	700	PCS	300	PERSL 3 KG 1	TEST_7000-E
TNR-001	Purchased	STRY	PCS	400	XEROX TONERW/C 5	TNR-001
TNR-002	Purchased	STRY	PCS	400	XEROX DUM W/C 50	TNR-002
TNR-003	Purchased	STRY	PCS	400	XEROX DRUM W/C 5	TNR-003
TNR-004	Purchased	STRY	PCS	400	XEROX TONE W/C 5	TNR-004
TNR-005	Purchased	STRY	PCS	400	XEROX TONER W/CM	TNR-005
TNR-006	Purchased	STRY	PCS	400	XEROX KM - 1620	TNR-006

After: Company name appears color coded on the top

Item	Item Type	Item Group	Unit	Product Type	Search Key 1	Search Key 1
GCC000576LO	Purchased	700	PCS		SCIENCE TEACHER	GCC000576LO
GCC000577LO	Purchased	700	PCS		ENVR-WB ADV-SUB	GCC000577LO
GCC000578LO	Purchased	700	PCS		EARTH SCN-ADV-SUB	GCC000578LO
GCC000579LO	Purchased	700	PCS		BIO3 WN-ADV-SUB	GCC000579LO
GCC000580LO	Purchased	700	PCS		CHM3-WB ADV-SUB	GCC000580LO
GCC000581LO	Purchased	700	PCS		PHY3 WB-ADV-SUB	GCC000581LO
GCC000582LO	Purchased	700	PCS		MATH3-WRK BK-ADV-SUB	GCC000582LO
GCC000583LO	Purchased	700	PCS		ENVIRO-STBADIV-SUB	GCC000583LO
GCC000584LO	Purchased	700	PCS		EARTH SCIENCESADV-SUB	GCC000584LO
GCC000585LO	Purchased	700	PCS		BIO3 ST-BK ADV-SUB	GCC000585LO
GCC000586LO	Purchased	700	PCS		CHEM3-ST BK-ADV-SUB	GCC000586LO
GCC000587LO	Purchased	700	PCS		PHYSICS STUD BK-ADV-SUB	GCC000587LO

TIP OF THE MONTH 2

HOMEPAGES ON THE WEBTOP

Effective decision making with visual and collective data

THE PROBLEM:

Decision making inputs are often available in different views which need to be collated together to give a complete picture. This is a time consuming activity which can be simplified by the use of homepages.

THE SOLUTION:

Homepages consist of multiple panes and have the following benefits:

- No need for multiple logins into separate systems
- Panel drag and resize options
- Parameter based graph filtering
- Quick links for different sessions
- No need to run daily reports - These can be made available directly after login
- User profile wise home page assignment - e.g. "Account Receivable Administrator", "Project Manager", "Shop Floor Supervisor", "Warehouse Manager"

A homepage usually consists of the following panes:

- Graph pane - For reports (pie charts, bar charts and line charts) of major statistics and key performance areas
- Workload pane - Displays tasks that need processing. Selecting the highlighted task automatically starts a session for working on it.

- Reports pane - Consists of hyperlinks to frequently used reports.
- Alerts pane - Alerts are linked to conditions. An alert is only displayed if the corresponding condition is met.
- Shortcuts pane - Useful quick links to data entry, batch and global update sessions.

The screenshot displays the Warehouse Manager Homepage. On the left, a 'HOMEPAGES' sidebar lists various roles like Buyer, Customer, and Supplier. The main area is titled 'WAREHOUSE MANAGER HOMEPAGE' and features an 'ALERTS' pane, a 'WORKLOAD' pane with document icons, and a central 'Complete Shipments' dashboard. The dashboard includes a pie chart for 'Warehouse: (MAIN WAREHOUSE)' showing 64.65% complete and 35.35% incomplete shipments. A 'Quick Alerts' callout points to the alerts pane. A 'Quick access to report' callout points to the 'Complete Shipments' button. A 'Quick links to different sessions' callout points to the 'Inventory Value' button. At the bottom, there are 'QUICK LINKS' and 'REPORTS' panes, and a 'CHANGE WAREHOUSE' section.

The screenshot displays the Warehouse Manager Homepage with the 'INVENTORY ADJUSTMENTS' dashboard. A red warning message states: 'Too many warehouses selected. Please narrow your selection in the parameter session of this chart.' The dashboard features a bar chart titled 'Inventory Adjustments' with the y-axis labeled 'Value [SR.]' ranging from 0 to 50,000,000. A single bar is labeled 'Net Value'. A callout box states 'There are no of graphical views for each homepage'. The left sidebar is identical to the previous screenshot. The bottom navigation bar includes buttons for 'Inventory Value', 'Inventory Turns', 'On Time Shipm...', 'Complete Ship...', 'Inventory Adju.', 'Cycle Counting...', and 'Expected Rece'.

Customer Appreciation

It is great!!

*Thanks a heap for this
initiative and pro-activeness...*

It is a small activity with huge effects...

IT Manager,
Customer Organization





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