

## ENGAGEMENT CASE STUDY

Saudi Arabia's Leading Superstore  
Successfully Implements LS NAV  
Solution with KSA Payroll



### CUSTOMER BACKGROUND

The Customer is one of the leading Superstores in Makkah. It was established in 2015 to fulfill the market needs for high quality retail solutions. Since then, it has added two more outlets for wholesale and sweets and is constantly looking for the finest items to satisfy the needs and wants of its customers. It is positioned strategically as a leader in the regional retail sector due to its strong focus on improving operational efficiency.

### THE BUSINESS CASE

The organization was using two disparate systems - ONYX & Tally, to maintain Back-Office, POS and Payroll. Their Fixes Asset Module was not structured, and payroll was not integrated with Finance module. Moreover, the integration between ECR (Swipe Machine) and POS was completely missing. They were looking at seamless financial management to improve operational efficiency and for this purpose were in look out for a scalable ERP solution.

### BUSINESS SOLUTION

Godrej Infotech Ltd. (GITL), was selected for this implementation due to the following reasons:

- Referenceable LS Retail customers in Saudi Arabia
- Subject matter experts in the retail domain
- Similar implementations for other organizations

We implemented LS NAV along with KSA Payroll add-on for this customer, with below features:

- Financial Management
- Fixed Assets Management
- Cash & Bank Management
- Inventory with Barcode
- Purchase Management
- Back Office Sales (Wholesale)
- Point of Sale (POS)
- LS Back Office Functionality
- KSA VAT

### CUSTOMER SPEAK

"Our earnest gratitude to Godrej Infotech for their exceptional service and genuine support during the implementation/ support of Microsoft Dynamics NAV, LS Retail and Payroll add-on. Our Management and Project team is highly impressed with GITL team's meticulous conduct, dedication, professionalism, and profound knowledge regarding the retail and finance domains. Our Team remembers the journey in Jeddah and Jumoom where we spent day and night in order to achieve our milestones on targeted time."

Project Manager

### HIGHLIGHTS

**Industry :** Manufacturing

**Project Location :** Kingdom of Saudi Arabia

**Engagement Since :** 2019

#### Solution Snapshot:

- WMS mobile application
- Cheque printing in Arabic
- ECR (swipe machine) integration with POS
- Arabic shelf label printing

## BENEFITS

In the new system, the POS and business management system are integrated into a standard solution that fits into the customer's functional requirements to a very high degree. In addition to the ERP software, GITL has developed a comprehensive Warehouse Management Mobile app which is seamlessly integrated with Microsoft Dynamics NAV.

The app has the following features:

- Capability to Scan Barcode
- Works in Offline Network Mode
- Signature Capturing

- The KSA Payroll module is designed for Auto salary, payment JV creation and integration with Finance module
- Financial statements are obtained easily from NAV
- All the key operational processes of Stock Request, Receiving, Shipping, Transfer Order, Sales Order Creation, Stock Taking and Stock Overview have been automated making the system paperless

## ABOUT GODREJ INFOTECH

Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service providers specializing in End-to-End IT solutions & services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, & Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings - Business Consulting, ERP Implementation & Support, App Development, Integration, Digital transformation, Analytical services, Mobile App Development, Infrastructure Management, & e-Commerce. We have domain & technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, & service industries. An ISO 9001:2015 certified company, GITL is headquartered in Mumbai, India with presence in Middle East, APAC, Europe, US & customer footprints extending across multiple geographies.

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