

## Case Study

### Customer Background

The client is an ISO 9001:2008 certified company specializing in state-of-the-art manufacturing of oil field equipments such as BOP Control Units, Test Units, Water Blaster, Flanges, Crosses, Tees, Ring Joint Gaskets, Adapters and Spacer Spools. Their products consistently meet or exceed the API – 6A, 16A, 16C and 16D specifications. The manufacturing facility is spread over 10 acres and also includes production of sword armors, handicrafts, and retailing of licensed Hollywood props. In addition to manufacturing units in India, the client also has a modern trading facility in the Middle East.

### Business Case

The client was already using an ERP solution for their ad-hoc needs. They were facing multiple issues in their day-to-day operations such as:

- Use of Excel for carrying out daily transactions.
- No proper control on inventory.
- No integration with finance functions.
- No proper traceability of transactions.
- Lack of proper product costing.
- Manual processes for bonded warehouse transactions.
- Lack of discipline amongst users for standardizing system processes.
- Overall operation costs were difficult to track and maintain.



India's Established  
Manufacturer and Distributor  
for Oil Field Equipments and  
Related Services Implements  
Infor LN FP 10.4 Across 3  
Locations

## Highlights

**Industry:** Manufacturing

**Project Location:** India

**Engagement Since:** 2015

### Solution Snapshot:

- Multi- location implementation with India localization
- In-house Instrument Calibration
- Bonded Warehouse Functionality Customization
- On-Going Application Support

### Modules:

- CRM
- Sales
- Procurement
- Manufacturing
- Inventory
- Planning
- Quality
- Service
- Finance
- India Taxation

## Business Solution

The client was looking for a comprehensive enterprise solution that could be deployed at all of its 3 locations. Infor LN FP 10.4 was selected as the most appropriate product with all the latest features that could meet the needs of this client. Godrej Infotech Limited (GITL) was selected as the preferred implementation partner, due to its successful relationship with Infor since 2003.

### The solution included:

- Implementation of Infor FP 10.4 (India Localization) with Infor BI Reporting, Ming.le and ION Workflow
- Quality Module – API Certification Requirement (American Petroleum Institute) for In-process, Incoming and Final Inspections
- Non Conformance Reports (NCR) and Corrective and Preventive Actions (CAPA) implementation in order to handle the rejection process

### Challenges

An implementation of this scale was successful due to the continuous support provided by the key stakeholders and senior management members from both, the client organization and Godrej Infotech Limited. Some of the roadblocks faced were due to the following:

- Customer's bitter experience of earlier 2 ERP implementations
- Implementation to be done in multiple companies with diversified products and different processes
- Acceptability by key users for system oriented functioning

### Benefits

Once implemented, the benefits of this Infor solution have been tremendous. Some of the highlights are:

- Better inventory control
- Reduction in duplication of data entry
- High operational efficiency
- Better control on material movement within various shops
- Better product costing information derived from the system

Contact us



## India

### Head office

#### Godrej Infotech Ltd.

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## About Godrej Infotech Ltd.

Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service provider specializing in End-to-End IT solutions and services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, and Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings include Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital transformation, Analytical services, Mobile Application Development, Infrastructure Management, and e-Commerce. We have domain and technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, and service industries. A CMM Level 4 and ISO 9001:2015 certified company, GITL's service offerings follow proprietary methodologies derived from product best practices and experience in similar implementations. Headquartered in Mumbai, India we have presence in Middle East, APAC, Europe and US with customer footprints extending across multiple geographies

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