

# Case Study

# Customer Background

The client is a pioneer in drilling and manpower services with a steady focus on delivering on-time services to its clients. An ISO 9001, 14001 and 18001 certified company, it specializes in fit-for-purpose solutions for achieving seamless operations and safety systems to maintain asset integrity. Other business functions include supervision of rig construction, fleet management, and refurbishment which are executed with the core values of people, process and environmental protection.

# **Business Case**

The client was facing multiple issues in their day-to-day operations such as:

- Managing a high working capital
- Managing travel, schedules and payroll for an international workforce
- Use of non-integrated multiple systems like Tally, Saral and AMOS
- Huge inventory maintenance costs
- Inconsistencies in standardizing operational processes
- Manual, time consuming and cumbersome reporting of business information



India's Leading Provider of Offshore Drilling Services Implements Microsoft Dynamics AX 2012 along with GITL's Add-On Payroll Solution

# Highlights

Industry: Oil and Gas Project Location: India Engagement Since: 2014

# **Solution Snapshot:**

- Implementation across multiple Offices, Rigs, Legal Entities and Warehouses
- Third Party Integration with AMOS Software
- Customized Ticket, Administrative and Service Tax Modules
- Centralized Server Enterprise Deployment

# **Modules:**

- General Ledger Accounting
- Accounts Receivable and Payable
- Project Management and Accounting
- Inventory and Warehouse Management
- Human Resource
- AX Payroll add-on solution

### **Business Solution**

The primary factor that led the customer to choose Godrej Infotech Limited over other evaluated Microsoft partners is the fact that GITL, though a separate, independently functioning legal entity, is an integral member of the Godrej & Boyce Manufacturing family. Our traditional corporate values, deep domain expertise of manufacturing processes, along with multi-talented experts in ERP software solutions are the key differentiators that convinced the client on our capability to handle a large scale implementation of this nature. Well conducted product demos, followed by detailed architecture and integration discussions gave the customer the guarantee of a well-outlined, planned, and structured Microsoft Dynamics AX 2012 ERP implementation.

#### The solution included:

- One system concept Integrated Finance, HR, Rig specific maintenance application and Quality Systems
- Tracking of health and safety incidents
- Automation of periodic billing and collection processes
- Financial and statutory accounting, billing and reporting
- Multi-level workflow with limit based approvals
- Microsoft Sure Step product implementation methodology

# Challenges

Working with multiple external systems was the main challenge for this client, as it directly impacted business efficiency and employee productivity. The GITL team dealt with this by building interfaces to existing systems such as AMOS. The users now continue to enter purchase requisition and transfer orders in AMOS which can then be fetched from the AX system for further calculations and settlement processing using GITL's custom built interface.

#### **Benefits**

The client achieved significant value addition by the successful completion of this complex ERP implementation within the planned timelines. Some of the key benefits are:

• **Cost savings** - A greater return on investment is achieved by using the integrated AX system as compared to the earlier multiple systems model.

• **Operational efficiency** - Centralized procurement, sales, finance, and production processes leads to a reduction of repetitive transactions and better internal controls mechanisms.

# Contact Us

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# About Godrej Infotech Ltd.



Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service provider specializing in End-to-End IT solutions and services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, and Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings include Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital transformation, Analytical services, Mobile Application Development, Infrastructure Management, and e-Commerce. We have domain and technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, and service industries. A CMM Level 4 and ISO 9001:2015 certified company, GITL's service offerings follow proprietary methodologies derived from product best practices and experience in similar implementations. Headquartered in Mumbai, India we have presence in Middle East, APAC, Europe and US with customer footprints extending across multiple geographies.

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