

# **Engagement Case Study**

### **Customer Background**

Our Saudi based customer has grown from a small private office into a large real estate asset management company that manages global brand names and shopping centers in the western region of Saudi Arabia.

Over the years, following the sharp and ambitious vision, the company has diversified its real estate business investment lines to also include the following sectors and services:

- Residential and commercial property management
- Residential and commercial property development
- Property trading (raw land, subdivisions, building properties)
- Long term property leasing

### **Business** case

The client was running a home grown IT system based on ad-hoc needs in Construction Business. Primary systems used were Microsoft Excel and email, leading to huge operational inefficiencies. Client was suffering from various issue due to inaccuracies of data & lack of integration of Business. Acquiring land, landscaping, construction projects, procurement of materials & subcontracting tasks, asset creation, monitoring services, annual contracts, lease & licensing were difficult to track.

Lifecycle monitoring & tracking of a project from its inception to completion was difficult. Projections & on time inventory and procurement cycle for the project was difficult to track.

Infor LN FP 7 Successfully Implemented at Jeddah's Leading Real Estate Company

# **Highlights**

Industry: Real Estate Construction Location: Kingdom of Saudi Arabia Engagement Since: August 2012

## **Solution Snapshot:**

- Implementation of Infor LN FP7
- Integration with Microsoft
- On-going application support
- Implementation across business lines

### **Environment:**

- Operating system Windows Server 2008
- Database SQL Server 2008 R2

### **Modules:**

- Turnkey Projects
- Procurement
- Finance
- Warehouse Management
- Central Invoicing
- Service

### **Business solution**

The client was looking for a comprehensive enterprise solution that could be deployed for their infrastructure and construction business. Infor LN FP7 being already implemented in other area of Business was the most appropriate product with all the latest features that could meet the needs of this client.

The consistent support provided for the client's earlier service contract and the references from previously successful implementations helped them to select GITL for the Implementation of Infor LN FP7.

# GITL implemented the state-of-the-art Infor ERP LN solution with the following features:

- Master data, Project Estimation Budgeting & Costing, Monitoring & Control, Asset Management, Sales, Procurement, Finance and Inventory, Service modules.
- ERP integration with Microsoft Project and Management Summary Reports. Monitoring & controlling of construction projects on various parameters were the key success factors of this project
- This Infor ERP LN implementation project was completed in stipulated time without any delay in schedule.

### Challenges

- Tracking of Project status, Material Procurement & Movement, Project Estimation, Monitoring.
- Project based on various performance parameters like cost, schedule etc.
- Asset creation & monitoring throughout asset life.
- MIS reports were generated in excel and were insufficient for decision making.

### Benefits:

- Better control on Construction Business process.
- Efficiently handling Project Management with ERP & Microsoft Project implementation
- Tracking & Monitoring of Project Status, Assets & Annual Maintenance Contracts
- Reduction of data duplication
- Well managed construction business related documents

Contact us







# India

#### **Head office**

### Godrej Infotech Ltd.

Plant 10, Pirojshanagar, Vikhroli (West),

Mumbai- 400 079, India.

Tel.: +91-22-67964005 / 4086 / 4087

Fax: +91-22-25181728



## About Godrej Infotech Ltd.

Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service provider specializing in End-to-End IT solutions and services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, and Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings include Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital transformation, Analytical services, Mobile Application Development, Infrastructure Management, and e-Commerce. We have domain and technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, and service industries. A CMM Level 4 and ISO 9001:2015 certified company, GITL's service offerings follow proprietary methodologies derived from product best practices and experience in similar implementations. Headquartered in Mumbai, India we have presence in Middle East, APAC, Europe and US with customer footprints extending across multiple geographies.

email: infotech@godrej.com









